

# MANUFACTURING INSIGHTS

HK HENDERSON



## Why Machinery Breakdown Insurance Is Essential for Manufacturers

In manufacturing, machinery is the backbone of daily operations. When critical equipment breaks down unexpectedly, it can disrupt production, delay orders, and result in significant financial losses.

Machinery breakdown insurance—also known as equipment breakdown insurance—helps protect businesses from the costly impacts of these unexpected failures.

### UNDERSTANDING MACHINERY BREAKDOWN INSURANCE

Machinery breakdown insurance is a specialized form of coverage designed to protect businesses from the financial impact of sudden and accidental breakdowns of critical equipment. This type of insurance goes beyond standard commercial property policies, which typically exclude losses caused by mechanical or electrical failures.

For Canadian manufacturers, this coverage is particularly vital as it addresses a wide range of equipment essential to their operations, including:

- Production machinery (e.g., hydraulic presses, extruders, lathes, mills)
- Boilers and pressure vessels
- Electrical systems and panels
- Air conditioning and refrigeration units
- Computer and communication systems
- Renewable and alternative energy systems

### KEY BENEFITS

#### COMPREHENSIVE PROTECTION

Machinery breakdown insurance offers all-risk coverage, meaning it protects against all risks of physical loss or damage to equipment, except those specifically excluded. This comprehensive approach ensures that manufacturers are safeguarded against a variety of potential issues, such as:

- Mechanical breakdowns
- Electrical failures
- Power surges
- Short circuits
- Operator errors

#### FINANCIAL SECURITY

When equipment fails, the costs can quickly escalate. Machinery breakdown insurance helps mitigate these expenses by covering:

1. Repairs or replacement of damaged equipment
2. Business interruption losses
3. Extra expenses incurred to maintain operations
4. Spoilage of inventory due to equipment failure

This financial protection is crucial for maintaining cash flow and ensuring business continuity in the face of unexpected breakdowns.

## MINIMIZING DOWNTIME

For manufacturers, every moment of downtime translates to lost revenue and potential damage to customer relationships. Machinery breakdown insurance not only covers the cost of repairs but also includes provisions for expediting expenses.

This means manufacturers can get their equipment back up and running as quickly as possible, minimizing the impact on production schedules and customer deliveries.

## WHY MANUFACTURERS NEED THIS COVERAGE

The manufacturing sector in Canada relies heavily on advanced machinery and technology to maintain competitiveness in the global market. As equipment becomes more sophisticated, the risk of breakdowns due to complex electrical and mechanical issues increases. Standard property insurance policies are not designed to address these specific risks, creating a potential gap in coverage that machinery breakdown insurance fills.

Moreover, the financial implications of equipment failure extend beyond just repair costs. Lost production time, potential contract penalties, and damage to reputation can have long-lasting effects on a manufacturer's bottom line. Machinery breakdown insurance provides a safety net that allows businesses to recover more quickly and maintain their market position.

## TAILORING COVERAGE TO YOUR MANUFACTURING BUSINESS

When considering machinery breakdown insurance, manufacturers should work closely with experienced insurance brokers who understand the unique needs of the industry. Factors to consider include:

- The types and value of equipment used in your operations
- Your business's tolerance for downtime
- Potential business interruption costs
- Any specialized or custom machinery that may require extended replacement times

## CONCLUSION

In an era where manufacturing efficiency and reliability are key competitive advantages, machinery breakdown insurance is not just a luxury—it's a necessity for Canadian manufacturers. By providing protection against unexpected equipment failures and their financial consequences, this coverage enables manufacturers to operate with confidence, knowing they have a safety net in place.

As the manufacturing landscape continues to evolve with new technologies and increased automation, the importance of machinery breakdown insurance will only grow. For Canadian manufacturers looking to secure their operations and maintain their edge in a competitive global market, investing in comprehensive machinery breakdown coverage is a strategic decision that can pay dividends in both the short and long term.

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**If you have questions specific to your business, or would like additional information, please reach out to your HK Henderson Advisor.**

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Saskatoon  
Regina  
Moose Jaw

hkhenderson.ca  
info@hkhenderson.ca  
1.888.661.5959

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